



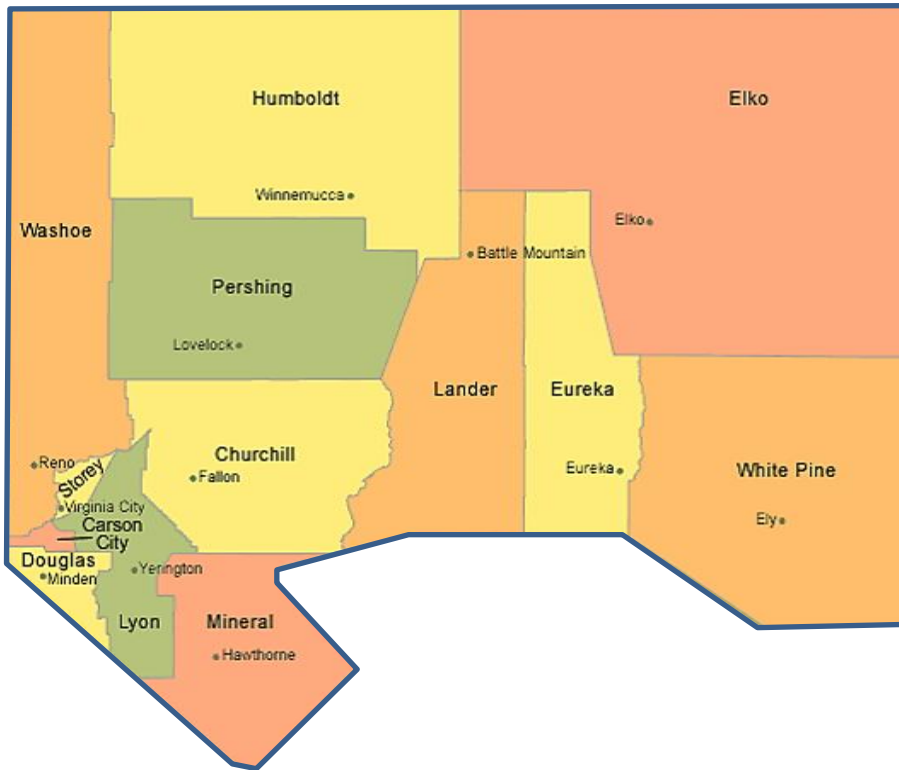
Date: April 2020

To: Governor's Workforce Development Board

From: John H. Thurman, CEO, Nevadaworks

Subject: Quarterly Report

Nevadaworks has released Requests for Proposals (RFPs) for workforce development services funded by the Workforce Innovation and Opportunity Act (WIOA) for program year 2020, beginning July 1, 2020. Nevadaworks is seeking proposals for Adult/Dislocated Worker and Youth funding throughout the Nevadaworks Workforce Development Area, which is the 13 counties of Northern Nevada, as shown below. This is a competitive bid process, and it is assumed the total requests for funding will far exceed the funding available to Nevadaworks under the WIOA.



As a result of the COVID-19 virus and the requirement for social distancing, Nevadaworks has extended the due date for proposals to May 11, 2020. The delay will give applicants additional time to assess the impacts of COVID-19 and what services will best address those impacts. While the extension of the due date will make the review of proposals and subsequent contracting take place in a much shorter period, it still allows for contracts to begin on July 1, 2020.

At present, in order to adhere to social distancing practices, Nevadaworks' service providers are assisting clients via phone, email, text, Facebook, FaceTime, Skype, Zoom, etc. Procedures are being implemented to allow for enrollments of new clients without the need for the face-to-face meetings previously required to gather signatures and required documentation. Currently the most frequent questions are about unemployment filing, but we do expect an increase in the number of clients requesting more support services and employment services in the coming weeks.

One-Stop System partners are meeting two times per week to discuss how to better serve clients, both individuals and businesses. Lists of federal, state, and local services for individuals impacted by the COVID-19 virus are being developed and continually updated. Nevadaworks is partnering with Workforce Connections and

the State on a National Emergency Grant from the Department of Labor. Hopefully, the document will be ready for submission in the next few weeks.

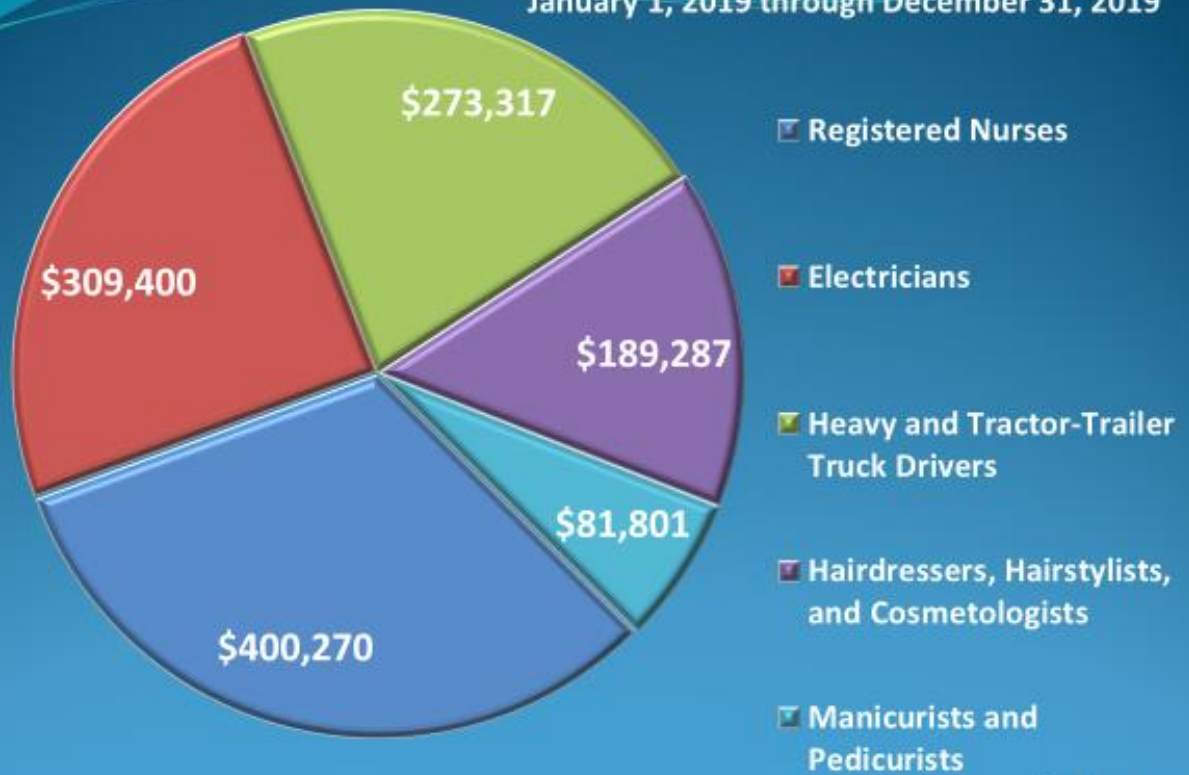
Nevadaworks will be launching a pilot program with Metrix Learning called “Skill Up Northern Nevada” to provide online educational and training services to all WIOA eligible individuals in Northern Nevada. Eligible individuals can complete on-line classes, explore career pathways, and/or prepare for industry-recognized certifications.

Metrix Learning utilizes a course catalog from Skillsoft, a leader in online training and eLearning. With over 5,500 courses and 24/7 access, individuals with internet capability will have six months unlimited access to work at their own pace through a variety of courses that teach both technical and soft skills to learn new skills and earn certifications. Topics include business, information technology, manufacturing, customer service, retail, finance, and more. Additionally, the use of Prove It assessments can help job seekers evaluate and document knowledge and skills in these areas and more. If an individual is looking for a first job or a new job, the online system also provides the opportunity to learn about the skills required for in-demand careers and to receive personalized training plans for those careers. Individuals looking to advance in their chosen field will also find courses designed to upgrade their current skills.

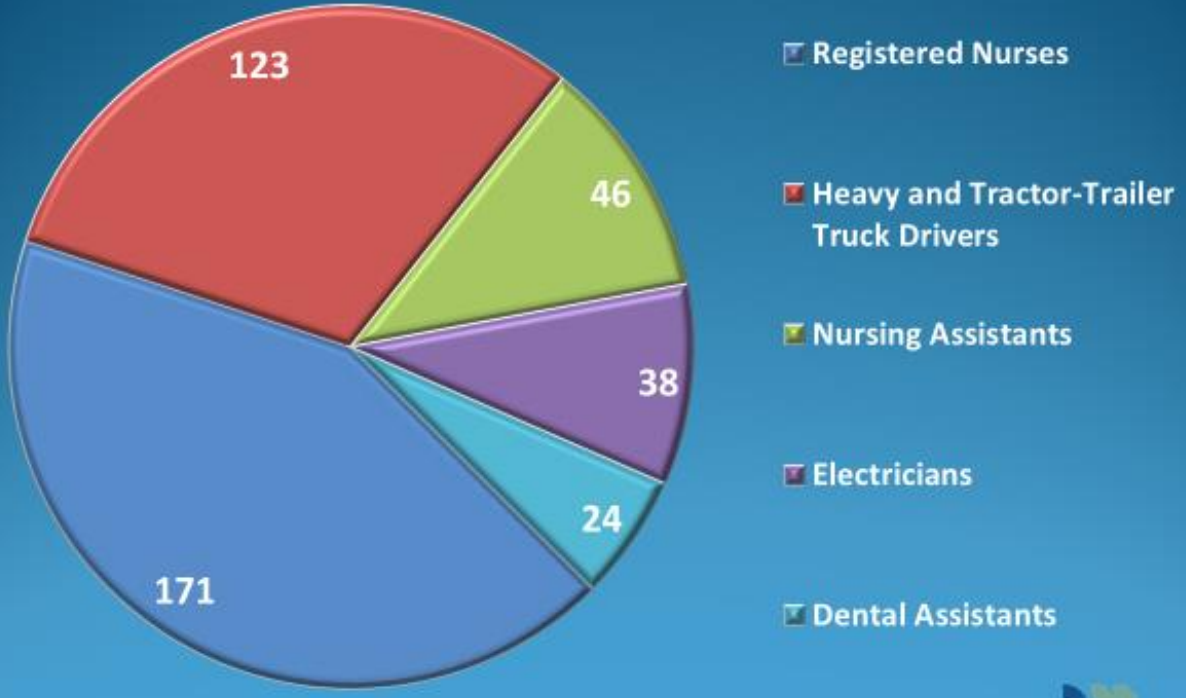
When the American Job Center of Nevada, Reno opened in August 2018 the number of visits to the Center was averaging about 700 per month. That number rose to 2,000 in May 2019. Prior to the request to shelter in place, the numbers were leveling off to approximately 1,750 visits per month. The partners in the American Job Center of Nevada, Reno are anticipating exceptionally large increases in visits once the shelter in place requirement is lifted. Hopefully, many of the individuals laid off in recent weeks will return to employment when companies return to normal operation. However, with the extension of the shelter in place to April 30, 2020, the number of businesses that close permanently will increase and so will the number of individuals seeking services.

The following information shows the number of dollars spent and clients served, per sector, for the Top 5 Trainings for Nevadaworks for the period January 1, 2019 through December 31, 2019.

Top 5 Trainings by Obligation
January 1, 2019 through December 31, 2019



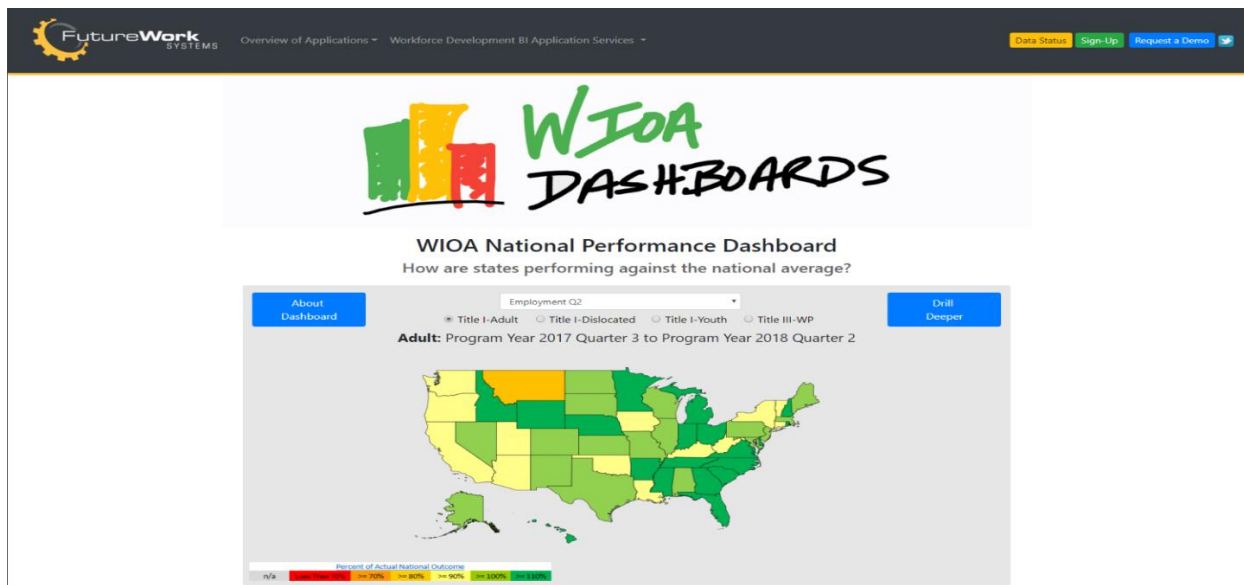
**Top 5 Trainings by Participant Count
January 1, 2019 through December 31, 2019**



Performance levels for Nevadaworks' Service Providers for the year ending December 31, 2019 are displayed in the chart below. The green highlighted cells show performance attainment exceeded the DOL negotiated levels. It is important to note that currently there is no negotiated level for the "Median Earnings 2nd Quarter After Exit" for youth clients.

| Nevadaworks Performance Measures Rolling 4 Quarters PY18Q3 to PY19Q2 1/1/2019 Through 12/31/2019 | | | | | |
|--|---|---|---|-----------------|----------------------------|
| Adult | | | | | |
| | Employed 2nd Quarter After Exit | Employed 4th Quarter After Exit | Median Earnings 2nd Quarter After Exit | Credential Rate | Measureable Skill Gains |
| Actual Achievement Rate | 82.30% | 80.80% | \$7,772.00 | 79.00% | 68.00% |
| DOL Negotiated Rate | 73.00% | 60.40% | \$5,000.00 | 53.00% | No Negotiated Rate |
| % of Neg. Rate Attained | 112.74% | 133.77% | 155.44% | 149.06% | N/A |
| Dislocated Worker | | | | | |
| | Employed 2nd Quarter After Exit | Employed 4th Quarter After Exit | Median Earnings 2nd Quarter After Exit | Credential Rate | Measureable Skill Gains |
| Actual Achievement Rate | 87.60% | 80.40% | \$9,551.00 | 81.30% | 70.50% |
| DOL Negotiated Rate | 82.10% | 64.30% | \$6,700.00 | 60.00% | No Negotiated Rate |
| % of Neg. Rate Attained | 106.70% | 125.04% | 142.55% | 135.50% | N/A |
| Youth | | | | | |
| | Employed/In Training/ In Education 2nd Quarter After Exit | Employed/In Training/ In Education 4th Quarter After Exit | Median Earnings 2nd Quarter After Exit | Credential Rate | Measureable Skill Gains |
| Actual Achievement Rate | 87.70% | 77.00% | \$5,720.00 | 63.80% | 61.20% |
| DOL Negotiated Rate | 60.00% | 48.00% | No Negotiated Rate | 40.00% | No Negotiated Rate |
| % of Neg. Rate Attained | 146.17% | 160.42% | N/A | 159.50% | N/A |

Information on individual state's performances through the end of the third quarter of program year 2018 is available at <http://wioadashboards.org/>. It will look like this:



From the website you can navigate to any state or any of the measures for Adult, Dislocated Worker, Youth and Wagner Peyser. If you have questions about viewing the dashboard, please contact me at 775-284-1332 or jthurman@nevadaworks.com.

The question of return on investment (ROI) comes up frequently in many discussions. There are as many opinions on how to calculate ROI as there are people in the discussions. Nevadaworks has looked at this topic, and the following are just a couple of ways it can be interpreted for Program Year 2018 (the last full program year).



Another way to look at ROI for the Title 1 clients enrolled in Adult and Dislocated Worker funded programs is to compare earnings prior to participation to earnings after participation, as shown below:

